



Why Islamic



Growing Population

The global Muslim population is expected to grow from 1.7 billion in 2014 to 2.2 billion by 2030.



Digital Connectivity

Emerging demand for practical and digital Islamic finance solutions.



Increasing Religious Affinity

Muslims consider religion to be highly important. Hence, the increasing demand for halal products and services.



Increasing Affluence

Muslims globally are becoming more affluent, resulting in a greater demand for Islamic financial services.

Islamic Finance in Australia



1.2 Mil

Size of the Australian Muslim Population



A\$498,000

Size of Average New Mortgage



A\$192 bn

Total size of Shariah Compliant Mortgage Finance Market

● Graduate and Higher ● High School ● Technical College

15%

Muslim Homeownership

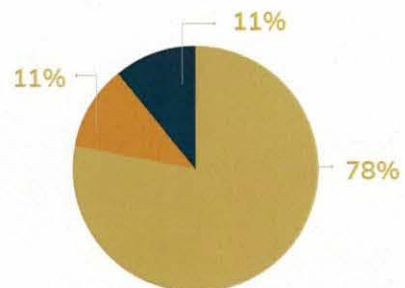
vs

66%

Australian Homeownership

95%

Islam is very important/important to their identity



Highly educated compared to 30% graduate level for broader Australian population

How Is An **Islamic Loan** Different?



Compliant loan funding



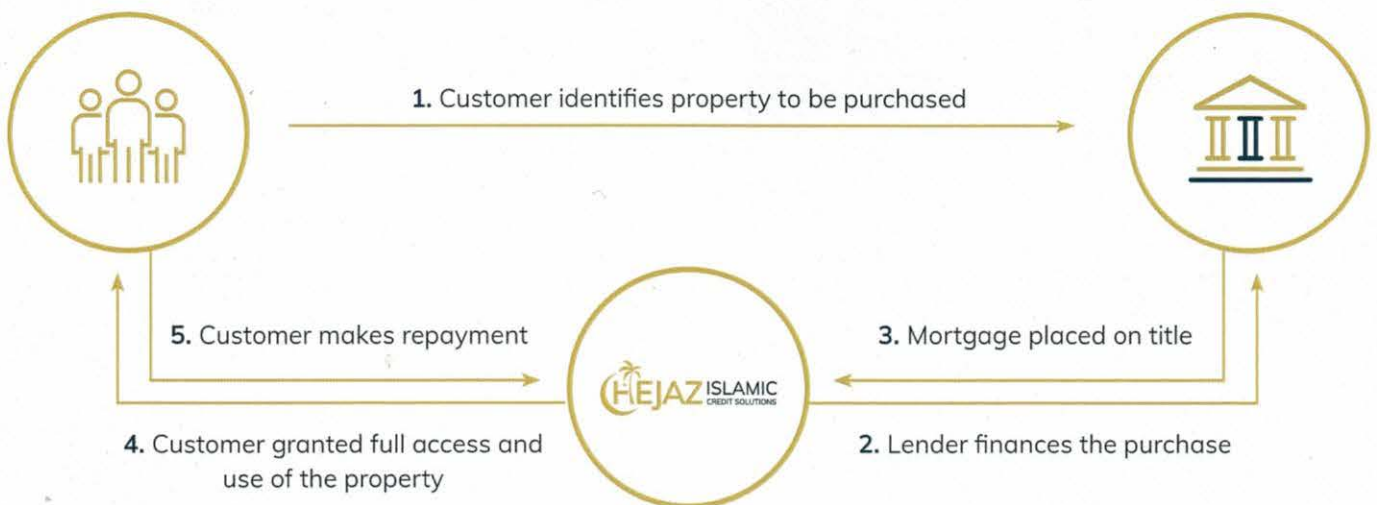
Unique loan agreement in compliance with the National Credit Code (NCC)



Independently certified Sharia compliance

How It **Works** Different?

It is commonly understood that Islamic laws do not allow for Muslims to borrow on interest. This is why the structure of the Hejaz Islamic Finance product is quite unique. The Hejaz Home Finance product is structured using well-known Islamic Finance model known as Ijara (an Arabic word which means rent). To clarify, this model is not a rent-to-buy scheme. Under the Islamic Ijara Finance model, the lender provides financing to the customer, enabling them to acquire and use the property, with the client to make repayments to the lender. The repayments comprise the “rental component” and a principal component whereby they incrementally increase their equity in the property through repayment of the principal amount in the debt.





The Australian Muslim

Family Structure

The majority of Muslim households consist of married couples and their children. The proportion of single person households (21.6%) is significantly lower than for all Australian households.

Age

A distinctive feature of the Australian Muslim age profile is that Muslims are significantly younger than the overall Australian population. In 2016, 82% of Muslim Australians, compared with 59% of all Australians, were below the age of 45, and only 3.7% were 65 years and older, compared with 15.7% of all Australians. This means that Australian Muslims are adding significantly to the economically active segment of the labour force in Australia, and thus are contributing to economic productivity.

Education and Income

Australian Muslims' level of educational attainment compares favourably with the total population. In general, Australian Muslims are more likely to have completed Year 12 or attained a Bachelor Degree/postgraduate qualification than the Australian population. These favourable levels of educational attainment have resulted in Muslims earning higher incomes, on average.

Home Ownership

In 2016, 68.6% of Australian households either fully owned or were owner-purchasers of their home. The corresponding figure for Muslim Australians was only 54%. The difference was particularly striking for fully owned homes where the rate was 14.5% for Muslim Australians and 27.7% for the total population. Another difference was that around one third of Muslim Australians lived in privately rented houses, compared with 22.5% of all Australians.

Urban Dwellers

New South Wales and Victoria are home to 77% of Muslim Australians. Of these, 78.3% live in Sydney and Melbourne. Another 21% live in either Perth (8.4%), Brisbane (6.0%), Adelaide (4.8%) or Canberra (1.8%).